

# Whatever you have in mind.



your ideas – our solutions

## Corporate Presentation

**alco**<sup>®</sup>  
food-machines



Welcome to the world of  
**alco**

## Meet the head of the alco family

As a family business, it's our aspiration to go beyond expectations, advise every client individually, and develop the **best solutions** together.

With more than 40 years of experience in the food processing industry we offer **reliability and professionalism all in one**. With a focus on detail, we manufacture machines and processing lines for your individual requirements.

Nicole Algra, Thomas and Isabelle Kleine-Ausberg (left to right), run the family company in its second generation and **stand by the alco values**, putting them in practice on a daily basis.

There's no sure-fire recipe for your ideas –  
**let's develop a solution together!**

In recent years, in addition to increasing the numbers of employees and customers, we raised our personal expectations: **Being the best food machines producer in the industry**.

This means capturing customer wishes and implementing them perfectly down to the last detail. Have a look yourself!

[General overview](#)

## Learn more about...

### **The story behind alco**

A journey through the last 40 years of alco.

### **Our philosophy**

Our values, goals and ambitions.

### **alco spreads out into the world**

An insight into our network.

### **What we do**

Processing almost all kinds of food.

### **Standardization Technology**

An insight into the standardization technology.

### **Convenience Technology**

An insight into the convenience technology.

### **Spiral Technology**

An insight into the spiral technology.

### **Application Technology Center**

The place, where our machines meet your product.

### **References**

Companies that rely on the know-how of alco.

### **Media**

Stay up to date, when it comes to the world of alco.

High-quality since 1977

## Dive into the story behind alco

Jul. 1977

### Foundation

Entry of Alco-food-machines GmbH & Co. KG into the Commercial Register.



Sep. 1978

### Expanding the range

General distributor for Palmia (Sweden).



Sep. 1977

### First sales

General distributor for Koppens Machinefabriek BV (Netherlands).



Dec. 1984

### Moving in

Moving into the newly-built head office in Bad Iburg.



High-quality since 1977

## Dive into the story behind alco

Jan. 1995

### Rise of the brand "alco"

Development, production and worldwide sales of the own brand "alco".



Nov. 2008

### Expanding the headquarters

New building and extension of the headquarters in Bad Iburg.



Sep. 2002

### Next generation

The company management of alco passes to the second generation, run by Thomas and Isabelle Kleine-Ausberg, as well as Nicole Algra.



Jul. 2017

### Anniversary

alco celebrates its 40<sup>th</sup> anniversary and looks back on a very successful company history.

## Our company delivers quality from conviction

**Innovation and individuality** are two important guidelines of our company.

As a family business, we take your individual wishes to heart and develop in consultation with you precisely the machines you need.

## Philosophy

alco is characterized by constant **further development, reliability,** and **flexibility** towards our clients and a connection to our roots.

Founded as a family business over 40 years ago, we've stayed true to ourselves to this day: **Direct communication at eye level** and the goal to extensively and optimally meet client requests, have made us what we are today: **a strong partner in the food processing industry.**

Our employees, clients, and end users notice that – thanks to us providing innovative solutions that are individually tailored to your needs!



your ideas – our solutions

**alco<sup>®</sup> philosophy & vision**



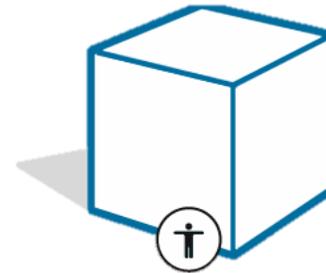
your ideas – our solutions  
**alco<sup>3</sup> in numbers**



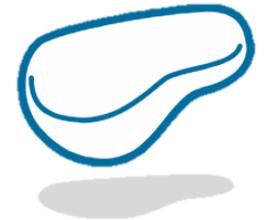
alco was able to increase its **revenue from sales by 82%** within the past 5 years, which shows the popularity of food machines made by alco.



From Buenos Aires to Taiwan: Being able to give you expert advice is important for us – you can reach us in **62 countries** across the world.



Our freezer measures approximately 10 meters in width, length and height (including housing) - equivalent to a **small one-family home**.



Also in terms of quantity, we are doing great: We are processing up to **5 tons of chicken nuggets per hour** in our spiral oven.



Food-Lovers for over 40 years

## Our partners around the world

Ever-new trends in the food industry require know-how and adaptability. Our **individual complete solutions and tailor-made single machines** as well as **close contact to the customer** are the central factors in the success of the alco brand around the world.

### Building a solid business

For us, **long-term customer loyalty** is ahead of short-term success.

This is why you can expect close communication and a thorough understanding of your requirements. As a family business, service also means for us that you **always talk directly to the person responsible**, including the management.

However, we do not only correct technical faults according to our strict internal standards, but above all we take care of fulfilling your wishes – **uncomplicated, competent, and worldwide.**

Our team of trading partners and technicians covers almost all continents and is available to our customers directly on site worldwide.



Purchase of the first delivery vehicle



Founder Gertrud and Heinz Algra

What we do

## Professionally processing almost all kinds of food



alco presents

# Standardization technology



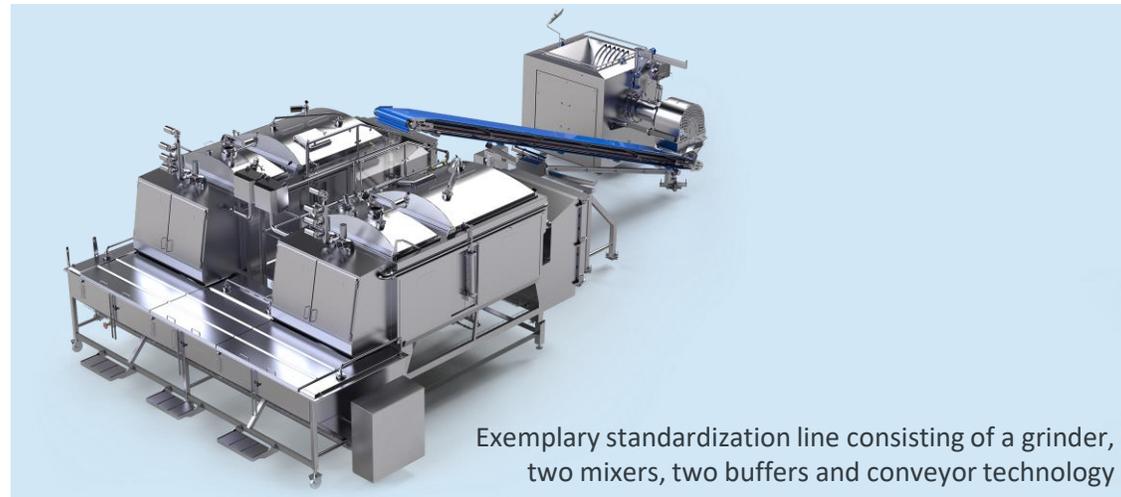
Grinder



Exemplary standardization line consisting of a grinder, a mixer, two buffers and conveyor technology



Troughed conveyor



Exemplary standardization line consisting of a grinder, two mixers, two buffers and conveyor technology



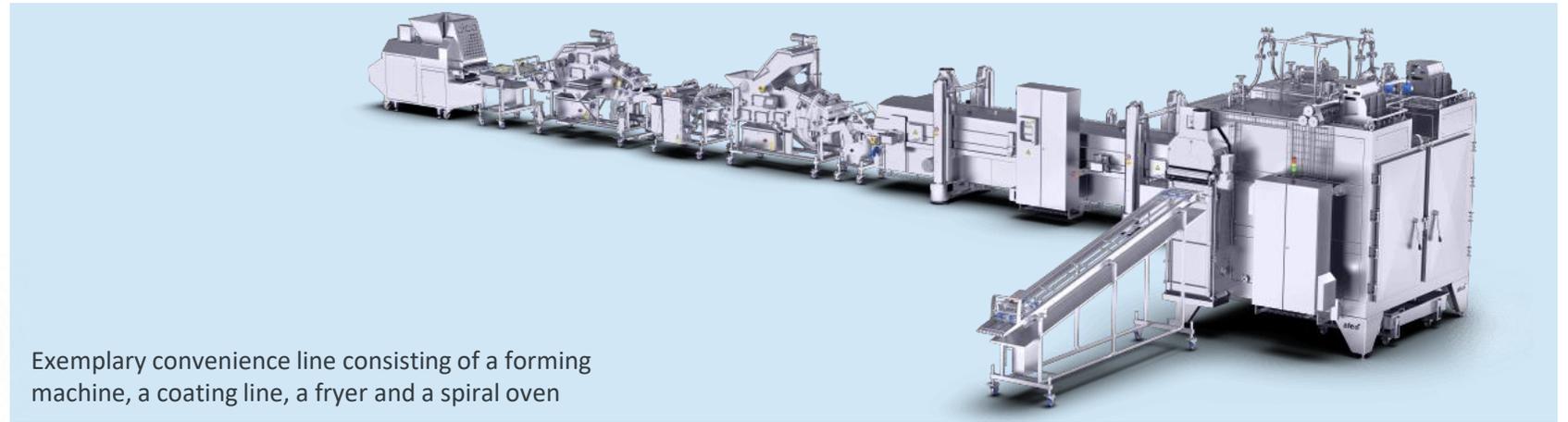
Z-shaped conveyor

alco presents

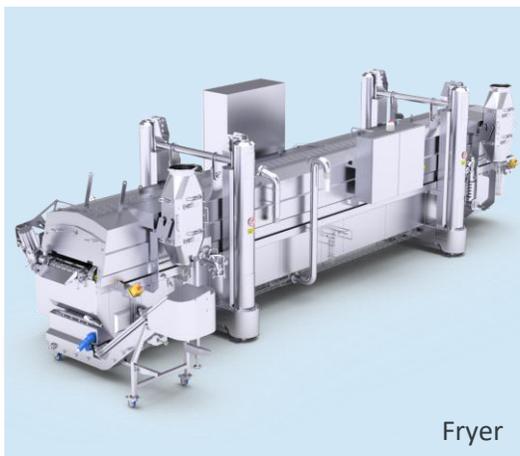
## Convenience technology



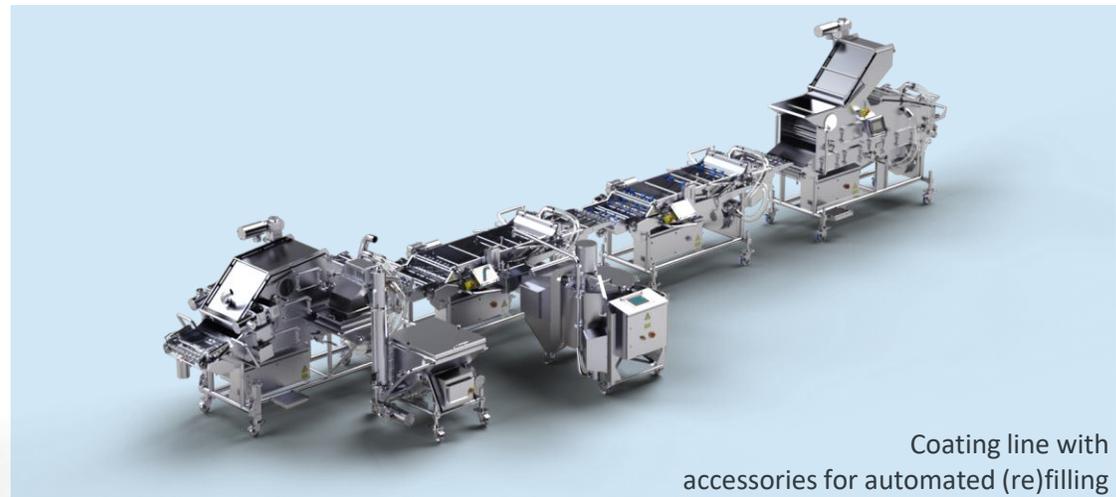
Spiral oven



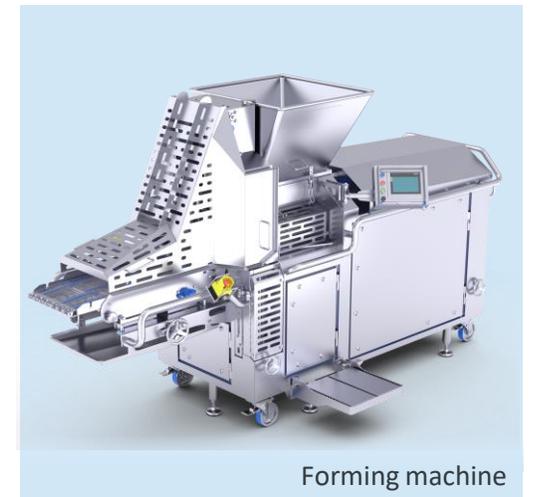
Exemplary convenience line consisting of a forming machine, a coating line, a fryer and a spiral oven



Fryer



Coating line with accessories for automated (re)filling



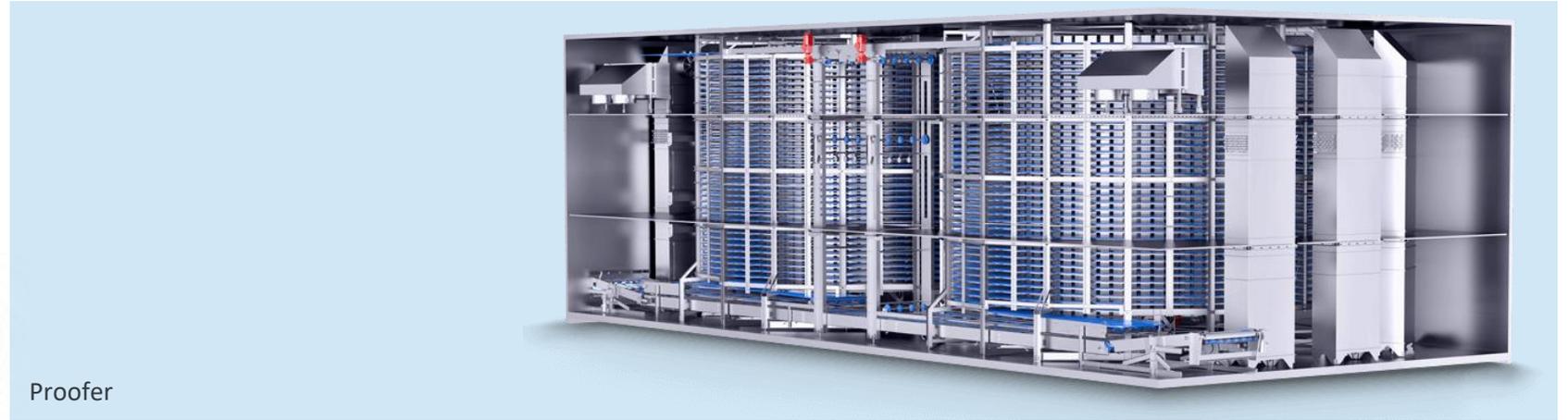
Forming machine

alco presents

# Spiral technology



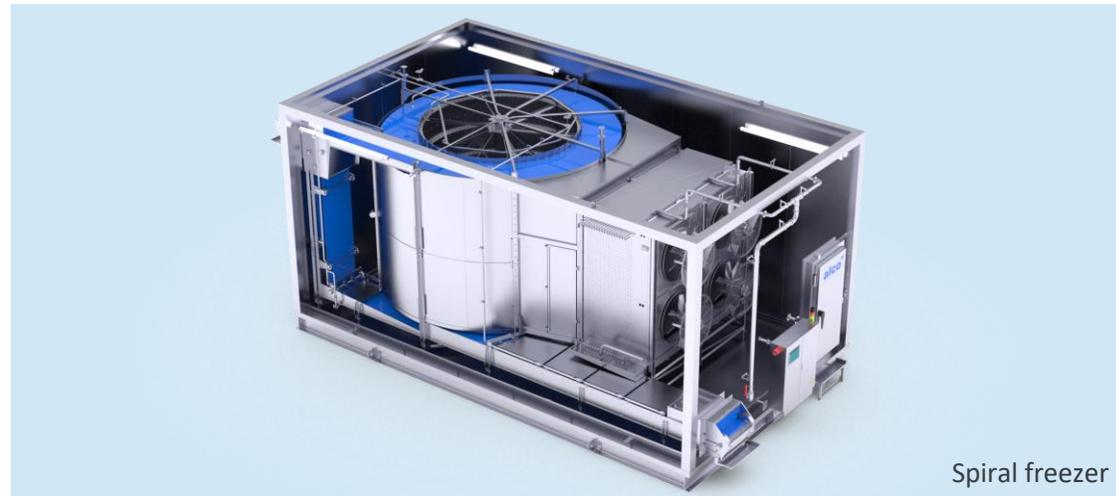
Spiral oven



Proofer



Spiral pasto



Spiral freezer





Individual machines for your product

## Application Technology Center

In our state-of-the-art application technology center, our machines meet your product!

Accompanied by our experienced application engineers and product consultants, you can **test machines and production lines under realistic production conditions.**

After more than four decades of experience, we know that practical trials in process technology are still crucial for **flawless end products.**

If you do not yet have a concrete product in mind, we'd welcome the opportunity to invite you to make live contact with our machines – no strings attached!

Just try it out: On site, we can draw on **our entire product portfolio** and work with you to develop new products, simplified production processes or smart applications that can **best convert your ideas into reality.**

There is the right solution for every challenge – and we will find it together with you!



Our references

## A lot of quality food is produced using alco machines

Each order is accompanied by very specific requirements.

Whether this is the specific performance of a machine, or the exceptional dimension of a complete unit:

We are **competent, reliable and quick to meet individual customer requirements**: The excellent quality and flexibility to be able to address client requests individually, make alco a **reliable partner for small and large businesses alike!**



alco proudly presents its sales & management team

## We've got the solution!

We don't only sell machines and equipment; we'll provide you with the **best service surrounding our product range**. Our contacts will support you in **planning, purchasing, commissioning, and maintenance** with advice and assistance.

We'd happy to speak to you!

### Management



Shareholder/Managing Director

**Nicole Algra**

Phone: +49 (0)5403 – 7933 – 0  
Mail: na@alco-food.com



Shareholder/Managing Director

**Isabelle Kleine-Ausberg**

Phone: +49 (0)5403 – 7933 – 0  
Mail: alg@alco-food.com



Managing Director

**Dipl.-Ing. Thomas Kleine-Ausberg**

Phone: +49 (0)5403 – 7933 – 0  
Mail: tka@alco-food.com

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### Sales



Sales Management Germany

**Karsten Weitzel**

Phone: +49 (0)5403 – 7933 – 22  
Mail: kw@alco-food.com



Sales Management International

**Ulrich Krümpelmann**

Phone: +49 (0)5403 – 7933 – 28  
Mail: uk@alco-food.com  
Cell phone: +49 (0)151 14084411



Sales Spiral Systems

**Marco Alteweier**

Phone: +49 (0)5403 – 7933 – 30  
Mail: ma@alco-food.com  
Cell phone: +49(0)171 2031693



Independent Sales Representative for Southern Germany

**Christoph Kraidl**

Cell phone: +49 (0)171 5245107  
Mail: ck@alco-food.com

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### Sales



Sales CIS

#### **Dipl.-Ing. Eugen Rott**

Phone: +49 (0)5403 – 7933 – 29  
Mail: er@alco-food.com  
Cell phone: +49 (0)171 3359228



Sales International

#### **Lars Dunker**

Phone: +49 (0)5403 – 7933 – 40  
Mail: l.dunker@alco-food.com  
Cell phone: +49 (0)160 98038253



Independent Sales Representative International

#### **Dipl.-Wirt.-Inf.**

#### **Mehmet Kadioglu**

Cell phone: +49 (0)151 16743750  
Mail: mk@alco-food.com



Independent Sales Representative Latin- & South-America

#### **Frank Lammers**

Cell phone: +49 (0)172 4223230  
Mail: f.lammers@alco-food.com

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### Project Management



Sales and Project Management  
Preparation and Standardization lines

#### **Dipl.-Ing. Volker Paland**

Phone: +49 (0)5403 – 7933 – 23  
Mail: vp@alco-food.com  
Cell phone: +49 (0)171 6529311



Project Management Convenience Department

#### **Dipl.-Ing. Thomas Husmann**

Phone: +49 (0)5403 – 7933 – 44  
Mail: thu@alco-food.com  
Cell phone: +49 (0)175 5870295



Project Management Spiral Systems Department

#### **Dipl.-Ing. Andreas Hollefeld**

Phone: +49 (0)5403 – 7933 – 46  
Mail: ho@alco-food.com  
Cell phone: +49 (0)170 5247450

Get to know alco

## Follow us

### We're helping you out with all you need to know about alco

Whether it is social media, our magazine "appetizer" or our monthly newsletter – you'll always stay up to date.

Follow us for the latest news on our machines, revealing behind-the-scenes stories, machine highlights and more interesting stuff!

Simply try and see!

Follow us on social media, watch our videos on YouTube, subscribe to our newsletter or download our appetizer: Just click on the icon – it's that simple.

